

Alma
Impact

CERTIFIED COMMODITY TRADING SPECIALIST (CCTS)

Third edition

KEY FACTS



LOCATION

Lugano and **online**
(hybrid mode)



TRAINING PERIOD

Start:

Friday, 10 Oct 2025

End:

Saturday, 24 Jan 2026



TIME

Depends on the week
Friday p.m.
and/or **Saturday** a.m.



TUITION FEE

Standard: CHF 4'900
LCTA members: CHF 4'410
(VAT exempt)
Early Booking: -10%

Early Booking deadline: **June 1, 2025**

Registration deadline: **October 3, 2025**

Register now!

LCTA provides scholarship opportunities, please contact info@lcta.ch for more details.

THE CERTIFICATION



Swiss Association for Quality

SAQ **Swiss Association for Quality** offers personnel certifications of professional qualifications accredited by the Swiss Accreditation Service (SAS) according to SN EN 17024.

The **Certified Commodity Trading Specialist (CCTS)** is a SAQ certification in the commodity trading sector and aims to be recognized as a quality benchmark for professionals active in this field.

THE TRAINING



The course involves **highly qualified professionals**, who will contribute with direct experience from the industry.

WHO WILL BENEFIT

- **Traders or operators** early in their careers as **commodity trading employees**, who wish to receive a comprehensive overview of commodity trading;
- **Other specialists in commodity companies** who wish to complete their knowledge about processes of other functions and be more prepared to step up as senior within the organisation;
- **Employees or managers of companies that provide services to the commodity sector**, such as banks, auditing, legal, transportation, risk management, insurance companies, etc., who wish to better understand the industry in which their clients operate;
- **Entrepreneurs, directors, finance managers, sector managers, etc., who are active in small and medium-sized companies** that have foreign dealings and wish to learn more about commodity trading.
- **Graduates aiming to begin their career in the industry**

OBJECTIVES

At the end of the training, participants will be able to:

- Apply the **fundamentals** of commodity trade and interpret geopolitical dynamics;
- Correctly place the importance and role of raw materials in their **business value chain**;
- Recognize the most important and/or critical aspects related to the **supply and transportation** of raw materials and be able to identify the right solutions;
- List the parameters and operations of **trade finance** in commodity trading and know how to apply them to one's own business reality;
- Identify and manage the major **risks** associated with commodity trading;
- Correctly apply **laws and regulations** related to the commodities industry;
- Recognize the need to apply the principle of **sustainability** in the commodity trading business and the respective critical issues.

CALENDAR

	Module	h	Dates
1.1	Kick-off Commodities: value chain Targeted interventions with professionals in the Lugano square.	2	Friday 10 Oct 2025 14:00 - 16:00 & <i>Networking apero</i>
1.2	Commodities: geopolitical dynamics (online) <ul style="list-style-type: none"> • Determinant events in the past • Current situation 	2	Saturday 11 Oct 2025 09:00 - 10:30
2	Shipping & Transport <ul style="list-style-type: none"> • The global trade environment • Trade facilitation • Incoterms 2020 • Supply Chain Security • Cargo (transit) insurance 	8	Friday 17 Oct 2025 14:00 - 17:30 Saturday 18 Oct 2025 09:00 - 12:30
1.3	Commodities: sustainability <ul style="list-style-type: none"> • Principle of sustainability in the commodity trading business • Critical issues 	4	Friday 24 Oct 2025 14:00 - 17:30
3.1	Legal <ul style="list-style-type: none"> • Contracts • English Sale of Goods Act (SGA) • Incoterms • Price, Quality, Time • Documentation and termination • Damages • Case studies 	8	Friday 21 Nov 2025 14:00 - 17:30 Saturday 22 Nov 2025 09:00 - 12:30

The lessons in-person will take place in **Lugano**.

The online lessons (1.2 and 3.2) will take place via **Zoom**.

CALENDAR

	Module	h	Dates
3.2	Compliance (online) <ul style="list-style-type: none"> • Main compliance issues in commodity trading • Rules and actuality 	4	Friday 28 Nov 2025 14:00 - 17:30
4.1	Trade finance - Instruments <ul style="list-style-type: none"> • Instruments • SWIFT and Interbank communication • Payment Methods • UCP / ISBP Rules • Documents • Case studies 	8	Friday 09 Jan 2026 14:00 - 17:30 Saturday 10 Jan 2026 09:00 - 12:30
5	Risk management <ul style="list-style-type: none"> • Fundamentals of Risk Management • Market Risk Management • Liquidity and Credit Risk • Margin Call • Hedging • Case studies 	10	Friday 16 Jan 2026 10:30 - 12:00 and 13:30 - 17:00 Saturday 17 Jan 2026 09:00 - 12:30
4.2	Trade finance - Financing <ul style="list-style-type: none"> • Main types of financing • Main principles of the transactional financing (secured & self liquidating) • Sublimits & Assessment of single transactions • Practical cases • Advantages / Risks • Introduction to hedge finance • Tripartite Financing Agreement (TPA) 	8	Friday 23 Jan 2026 14:00 - 17:30 Saturday 24 Jan 2026 09:00 - 12:30
	Exam	2	Saturday 7 Mar 2026 09:00 - 11:00

The lessons in-person will take place in **Lugano**.

The online lessons (1.2 and 3.2) will take place via **Zoom**.

THE ASSOCIATION

Founded in 2010, the **Lugano Commodity Trading Association (LCTA)** is a non-profit



organization. The primary objective of this association is to strengthen the favorable business environment in Canton of Ticino and work towards shared objectives, including enhancing personnel training, expanding industry expertise, and facilitating the exchange of ideas and perspectives. The LCTA seeks to establish a comprehensive platform consisting of commodity trading firms, shipping companies, commodity financing banks, as well as certified consultants and companies engaged in this sector.

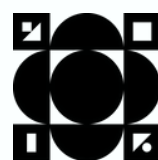
LCTA provides **scholarship opportunities** for the Certified Commodity Trading Specialist SAQ training. Please contact **info@lcta.ch** for more details.

CONTACT

Information



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**Alma
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Registration

Please fill out the [registration form](#).



What's your **Impact?**