



Alma  
Impact

# CERTIFIED COMMODITY TRADING SPECIALIST (CCTS)



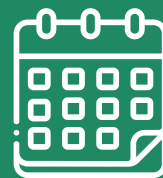
Swiss Association for Quality

# KEY FACTS



## LOCATION

**Lugano** or **online**  
(hybrid mode)



## TRAINING PERIOD\*\*

**Start:** Friday, October 6  
**End:** Saturday, November 25  
**2023**



## TIME\*\*\*

Every week  
**Friday** p.m.  
and **Saturday** a.m.



## TUITION FEE\*

**Standard:** CHF 4'900  
**LCTA members:** CHF 3'920  
(VAT exempt)  
**Early Booking:** -10%

\*Early Booking deadline: **July 15, 2023**

LCTA provides scholarship opportunities

\*\*Registration deadline: **September 29, 2023**

\*\*\*Swiss school calendar



# THE CERTIFICATION

SAQ **Swiss Association for Quality** offers personnel certifications of professional qualifications accredited by the Swiss Accreditation Service (SAS) according to SN EN 17024.

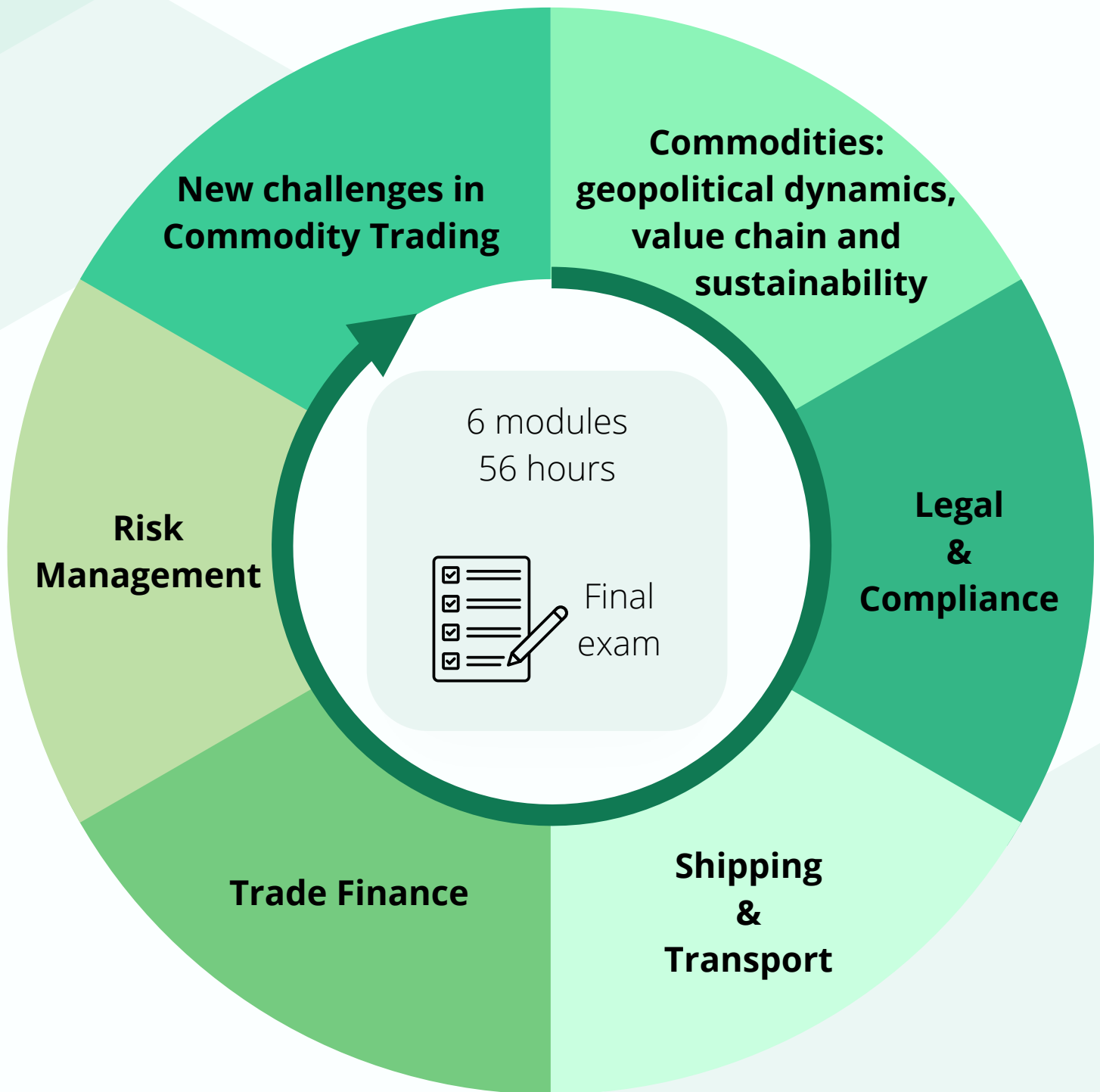


**Swiss Association for Quality**



The **Certified Commodity Trading Specialist (CCTS)** is a SAQ certification in the commodity trading sector and aims to be recognized as a quality benchmark for professionals active in this field.

# THE TRAINING



The course involves **highly qualified professionals**, who will bring contribute with direct experience from the industry.

# WHO WILL BENEFIT

- **Traders or operators** early in their careers as **commodity trading employees**, who wish to receive a comprehensive overview of commodity trading;
- **Other specialists in commodity companies** who wish to complete their knowledge about processes of other functions and be more prepared to step up as senior within the organisation;
- **Employees or managers of companies that provide services to the commodity sector**, such as banks, auditing, legal, transportation, risk management, insurance companies, etc., who wish to better understand the industry in which their clients operate;
- **Entrepreneurs, directors, finance managers, sector managers, etc., who are active in small and medium-sized companies** that have foreign dealings and wish to learn more about commodity trading.
- **Graduates aiming to begin their career in the industry**



# OBJECTIVES

At the end of the training, participants will be able to:

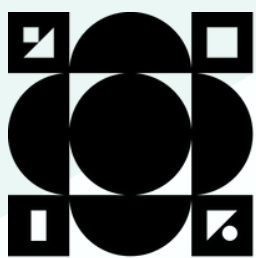
- Apply the **fundamentals** of commodity trade and interpret geopolitical dynamics;
- Correctly place the importance and role of raw materials in their **business value chain**;
- Recognize the most important and/or critical aspects related to the **supply and transportation** of raw materials and be able to identify the right solutions;
- List the parameters and operations of **trade finance** in commodity trading and know how to apply them to one's own business reality;
- Identify and manage the major **risks** associated with commodity trading;
- Correctly apply **laws and regulations** related to the commodities industry;
- Recognize the need to apply the principle of **sustainability** in the commodity trading business and the respective critical issues;

# THE ASSOCIATION



Founded in 2010, the **Lugano Commodity Trading Association (LCTA)** is a non-profit organization. The primary objective of this association is to strengthen the favorable business environment in Canton of Ticino and work towards shared objectives, including enhancing personnel training, expanding industry expertise, and facilitating the exchange of ideas and perspectives. The LCTA seeks to establish a comprehensive platform consisting of commodity trading firms, shipping companies, commodity financing banks, as well as certified consultants and companies engaged in this sector.

# CONTACT



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## **Information and registration**

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What's your **Impact?**